



Home Care Information Network

In less than two years, HCIN has become the home care industry's leading source for online education. Nearly 25,000 home care clinicians and administrators are registered as HCIN "students" and staff from more than 50% of the nation's Medicare-certified agencies has viewed our courses.

2008 is off to a great start and we have already released more than 20 new courses. The vast majority of these courses are intended to be integrated into on-going agency orientation and training programs for new and experienced staff. Special "small agency" pricing will be available for many of these packages and substantial discounts will be available to larger multi-site providers.

You can sign up to be notified automatically when new HCIN courses and seminar packages are released. Just go to our website www.homecareinformation.net and click on "SIGN UP here."

HCIN 2008 Releases

Interdisciplinary Orientation Series, From Fazzi Associates

This five-hour seminar series is intended for Medicare-certified agencies and features two of Fazzi Associates' most senior clinical consultants, Rhonda Will and Cindy Krafft. Six separate modules are included in this outstanding package:

- Home Care Practice: Key Concepts
- Preparing Clinical Documentation
- Medicare Regulations (two parts)
- Implementing Skilled Care
- OASIS and Outcomes
- Home Care Practice: Discussion

Rhonda and Cindy have designed this course for nurses and therapists that are beginning their home care careers as well as for experienced clinicians. The package includes a stimulating discussion of the importance of interdisciplinary collaboration and its impact on patient care. This series will be available for purchase on an annual basis and a special discount will be available to agencies with less than 10 clinicians.

[CLICK HERE](#) for more information (video).
[HERE](#).

To register for a free one-hour preview, [CLICK HERE](#).

The New Keys to OASIS Success, Featuring Trish Tulloch

RBC Limited's Trish Tulloch is one of HCIN's most popular and highly rated presenters. More than 20,000 home care clinicians have viewed her 2008 OASIS Update and 2007 HHABN presentations. More than 98% of viewers who have taken her courses for credit would recommend Trish's online seminars to their peers.

This six-hour seminar series promises to set a new standard for OASIS training. Agencies purchasing this package will also be able to subscribe to Trish's live quarterly video streamed updates. Later this year, HCIN will introduce "OASIS Coach" a set of targeted mini-modules designed to provide clinicians assistance with specific MO items. Subscribers to the New Keys series will receive special pricing on "OASIS Coach."

This seminar series will be released in early March. It will be available for purchase only on an annual basis and a special discount will be available to agencies with less than 10 clinicians.

[CLICK HERE](#) for more information.

Lisa Selman-Holman Coding Seminars

Lisa Selman Holman is a nurse and attorney. She is widely regarded as home care's leading coding expert. Her 10-part, eight hour, Comprehensive Coding Bundle, offered through HCIN since spring 2006, has been viewed by thousands of clinicians from agencies of all sizes.

Lisa's popular coding series has been completely updated for 2008, with special emphasis on changes resulting from Medicare PPS revisions. In addition, she has recorded for HCIN a special one-hour HCS-D Certification Preparation Review course.

Lisa's updated Comprehensive Coding Bundle includes the following courses:

- Basics of Coding - How to Use the ICD-9-CM Manual
- Some V Codes You Should Know About, But Not Necessarily Use
- OASIS Specific Requirements for Diagnosis & PPS
- Sequencing Basics - Primary Diagnosis, Co-Morbidities
- Coding Other Home Care Conditions
- Coding Wounds
- Coding Diabetes
- Coding Neoplasms
- Coding Late Effects, Including CVAs
- Coding Circulatory Conditions

Agencies will be able to purchase Lisa's seminars individually or can subscribe to a comprehensive full-year program that will also include her annual ICD-9 coding update.

[CLICK HERE](#) for more information.

Five Star Consultants' Performance Improvement Program

Sharon Litwin, president of Missouri-based Five Star Consultants, has recorded two seminars for HCIN. In "Are You Managing SMART?" she discusses the importance of on-going performance monitoring to successful home care agency management and suggests a variety of clinical, financial and operational measures that can be put in place to monitor performance and avoid surprises. In "Case Management: Strategies and Tools for Success" Sharon discusses the benefits of implementing a case management model for patient care and reviews specific steps that can be taken to improve patient outcomes. These seminars are available individually for a one-month viewing period or can be purchased as a package.

[CLICK HERE](#) for more information.

Dr. Wanda Saed on Human Resources

Dr. Wanda Saed is a respected Atlanta-based human resources consultant who is making her first appearance on HCIN. Wanda has 20 years of HR experience in a variety of industries. She has recorded two one-hour seminars that agencies will want to make an essential part of their employee orientation program. In her "Sexual Harassment Awareness" course Wanda focuses on the behavioral aspects of sexual harassment for both agency managers and staff. Her "Customer-Friendly Service" seminar offers practical advice to help agency staff effectively deal with difficult situations that may arise when patients and family are not satisfied with services being provided. These courses are available individually or as a package, and are offered on an annual subscription basis.

Fraud and Abuse Package, From Gilliland & Markette

Home care attorney Robert Markette, from Indianapolis-based Gilliland & Markette, explains the ins and out of Medicare and Medicaid fraud and abuse statutes in plain English. This package includes three courses designed specifically for clinicians, marketers and administrators and is intended to sensitize these individuals to situations they may encounter that might be considered as fraudulent or abusive by federal or state authorities. This package will be specially-priced and available on an annual subscription basis only.

www.homecareinformation.net

info@homecareinformation.net

866-436-7047